

BUILDING OPERATING MANAGEMENT'S  
**NFMT**2013

National Facilities Management & Technology March 12-14, 2013 • Baltimore

# EXHIBITOR PROSPECTUS

The #1 Show in the Facilities Industry  
5,000+ Facilities Professionals • 7 Markets • 500 Exhibitors

The  
#1 Facility  
Show Where  
Business Gets  
Done!



# The FM Show Where Business Gets Done



Quite honestly I believe you won't find any other event like the National Facilities Management and Technology Show (NFMT). From start to finish, NFMT was designed with your needs in mind. Everything we do before, during, and after the show has the single goal of helping you get the most bang for your exhibit dollar.

Get More ROI on your exhibit dollar: before, during, and after NFMT

## Before NFMT

- Marketing campaign with more than 7 million impressions attracts the largest audience of any facility show: You see more decision makers at NFMT than at IFMA, BOMA, ASHE, APPA or Globalcon shows.
- Registration file sent free to all exhibitors: Giving you the opportunity to send out invites and attract even more visitors to your booth.
- Free VIP passes printed and mailed on our nickel to your customers & prospects: Guarantees your top customers and prospects stop by your booth at NFMT.

## At NFMT

- 3 days of exhibits : You see new commercial, governmental, educational and medical facility managers every day.
- 11 hours of face time with high-level decision makers: No other facility show gives you this much face time with facilities executives.
- No overlap between conference hours and exhibit hall hours: The show floor is filled with attendees focused on meeting suppliers like you.
- Money Saving innovative self-unloading plan for smaller exhibitors: lets you unload your freight without utilizing the appointed contractor saving you money.
- No Social Functions, (facility tours, golf outings) during expo hours, keeping the show hall full.

## After NFMT

- Post-show attendee and registration file sent free to all exhibitors: Other shows charge for this. We don't. So you can continue to market to key prospects after NFMT ends.
- While on Show Site, you can secure booth space for next year's show at this year's prices.
- Innovative NFMT 360 Web Site Connects you with facility executives for months after the show.

This is just the start. NFMT 2013 has numerous ways to give you the best return on your investment. Call me today to learn more. You can reach me at 414-228-7701 ext. 577. Or send me an email. [todd.kotlarek@tradepress.com](mailto:todd.kotlarek@tradepress.com)

Best regards,

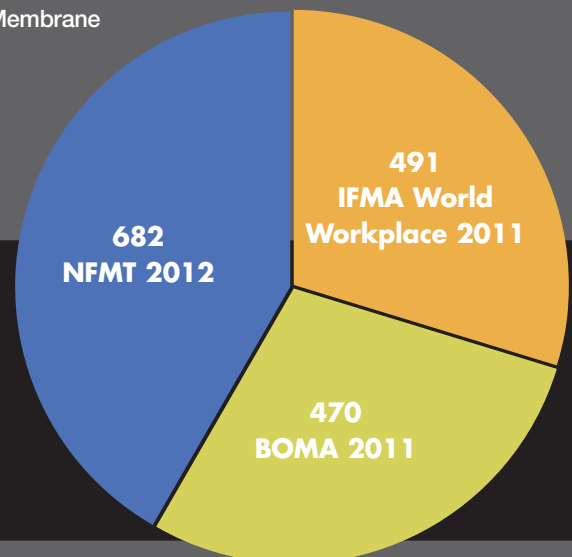
A handwritten signature in black ink that reads "Todd Kotlarek".

Todd Kotlarek • Director of Live Events

# The #1 Facility Show Where Business Gets Done!

Products and services facilities professionals said they will purchase after seeing them at NFMT 2012

- |                          |                                |                                   |                                    |
|--------------------------|--------------------------------|-----------------------------------|------------------------------------|
| Access Control           | Electrical Meters              |                                   |                                    |
| Actuators                | Electrical Panels and Breakers |                                   |                                    |
| Adhesives                | Elevators                      |                                   |                                    |
| Air Filters              | Elevator Services              | HVAC Services                     | Roofing/Shingles                   |
| Air Handlers             | Energy Dashboards              | Ice Melt                          | Security Cameras                   |
| Automatic Doors          | Energy Efficient Boilers       | Infrared Cameras and Thermography | Security Services                  |
| Automatic Hand Dryers    | Energy Optimization Software   | LED Lighting                      | Self-cleaning Cooling Towers       |
| Ballasts                 | Environmental Products         | Lifts                             | Signage                            |
| BAS Systems              | Epoxy Coatings                 | Lighting/Light Fixtures           | Solar Panels                       |
| Bird Control             | Escalators                     | Locks                             | Sound Masking                      |
| Boilers                  | Evacuation Chairs              | Meters                            | Stair Treads                       |
| Blue Print Scanning      | Exterior Furniture             | Mobile HVAC                       | Stand by Generators                |
| Building Automation      | Fans                           | Mobile Tool Storage Carts         | Synchronized Clocks                |
| Building Control Systems | Fire Alarm Systems             | Motion Sensors                    | Toilets                            |
| Building Survey Service  | Fire Safety/Fire Protection    | Multimeters                       | Trap Guard/Trap Seals              |
| Cabling/Cable Channels   | Floor Drain Check Valves       | Occupancy Sensors                 | Wall Coatings                      |
| Carpeting                | Flooring                       | Paint                             | Water Heaters                      |
| Ceiling Fan Blowers      | Flush Valves                   | Paving Services                   | Waterless Urinals                  |
| Ceiling Tiles            | Furniture                      | Pipe Lining                       | Waterproofing                      |
| CMMS                     | Garage Doors                   | PM Services                       | Water Purification/Water Treatment |
| Coils                    | Glass Doors                    | Portable Coolers                  | White Boards                       |
| Compressors              | Ground Source Heat Pumps       | Plumbing/Plumbing Fixtures        | Windows                            |
| Data Loggers             | Hand Dryers                    | Raceway Systems                   | Window Film                        |
| Daylighting Products     | Heat Detectors                 | Recycling Units/Trash Cans        | Wireless Lighting Controls         |
| Deicer                   | Heated Rugs                    | Restoration Services              |                                    |
| Doors & Hardware         | Housekeeping Services          | Roll Down Doors                   |                                    |
| Duct Sox                 | HVAC Components and Equipment  | Roof Membrane                     |                                    |
| Electric Vehicles        |                                |                                   |                                    |



Largest Exhibit Hall  
More booths than any other facility show

# NFMT - the #1 and only show that gives you prospects in 7 Markets

NFMT, the #1 show giving you the "cream of the crop" from 7 Markets. 2012 NFMT attendees included:

## Commercial

Vice President, Corporate Services  
**AOL Inc.**

V.P. Property Management  
**Viacom/MTV**

Senior Operations Manager  
**Duke Realty**

Facilities Management  
**Federal Reserve Bank**

Vice President  
**Wells Fargo**

Director of Security  
**Rockefeller Financial**

Chief, Facilities Management Branch  
**National Weather Service**

Senior Vice President  
**Citigroup**

Facilities Manager  
**Comcast Cable**

Vice President of Engineering  
**Honeywell**

Vice President  
**PNC**

Vice President  
**Hartford Mutual Insurance Company**

VP, Facilities Management Director  
**Jones Lang LaSalle**

Director of Facility Management  
**Thomson Reuters**

President/CEO  
**Random House**

President  
**Penske Corp.**

Vice President/Facilities  
**The Bryn Mawr Trust Co.**

V.P. Property Management  
**Burke & Herbert Bank**

## Educational

Facilities Director  
**George Washington University**

Director of Facilities  
**Georgetown University**

Director of Facility Maintenance and Operations  
**Baltimore County Public Schools**

Director of Operations and Security  
**Harvard College Library**

Executive Director of Facilities  
**Hartford Public Schools (CT)**

Director Program Management  
**NYC Department of Education**

Director of Operations – Building Services  
**University of the Arts**

Vice President for Facilities Management  
**Providence University College**

Director-Facilities Management  
**Maryland Institute College of Art**

Director of Facilities  
**The John Carroll School**

Vice President  
**Virginia Beach Public Schools**

Vice President, Facilities Management & Engineering  
**West Virginia University**

Director Environmental Services  
**Cornell University**

President  
**American University**

Building Superintendent  
**Anne Arundel County Public Schools**

Vice President Corporate Real Estate  
**Binghamton University**

Chief Operating Officer  
**Brigham Young University**

Director of Engineering  
**Charlotte Mecklenburgh Schools**

Director of Project Management  
**Delaware State University**

Executive Director of Facilities  
**Fairfax County Public Schools**

Director of Facilities Management  
**George Mason University**

Chief Engineer  
**Hastings College**

CEO  
**Howard University**

Managing Director Property Management  
**James Madison University**

Sr. Director of Facility Management  
**Johns Hopkins University**

Facilities Manager  
**Loyola University Maryland**

## Government

Operating Engineer  
**PECF/Washington Cathedral**

Chief, Design & Construction Division  
**National Institute of Standards & Technology**

Director, Facilities Services  
**US Department of Education**

Facilities Manager  
**Pentagon**

Director, Facilities Planning & Operations  
**National Museum of American History**

Building Support Supervisor  
**United States Supreme Court**

Vice President, Asset Management  
**Dallas Fort Worth Airport**

Director of Facility Services  
**Fannie Mae**

Director, Facilities Planning and Programming  
**Architect of the Capitol**

Chief of Facility Maintenance  
**State of Maryland**

Director of Operations  
**Department of Energy**

Director, Federal Government  
**Graybar Electric Co.**

Director, Facilities Operations  
**Freddie Mac**

Facility Management Supervisor  
**US Embassy**

Director, Operations  
**U.S. Holocaust Memorial Museum**

Director, Property Management  
**State of Maryland, DGS, Real Estate**

Architect, Facilities Management  
**Department of Health and Human Services**

Sr. Inspector Facilities Management  
**City of Houston**

President  
**Oregon Department of Forestry**

Chief, Facilities and Operations  
**Harford County Government**

President  
**PA Department of Public Welfare**

Senior Vice President  
**Treasury Department**

Vice President  
**WICOMICO County Department of Corrections**

Director of Facility Services  
**Department of Defense**

Director of Maintenance  
**Department of Homeland Security**

Sr. Director – Global Sustainability  
**U.S. EPA**

## Medical

Sr. Project Manager  
**Medco Health Solutions**

Director, Safety, Security & Emergency Management  
**Providence Hospital**

Director of Planning & Construction  
**Lawrence & Memorial Hospital**

Director of Capital Purchasing  
**Genesis Health Care**

Director, Corporate Real Estate & Facilities  
**Bravo Health, Inc.**

Director of Facilities  
**Vitae Pharmaceuticals**

Senior Director  
**Mercy Medical Center**

Associate Director Engineering  
**Bayer Healthcare**

Director – Design & Construction  
**Johns Hopkins School of Medicine**

V.P. Pre-Construction and Project Planning  
**Veterans Health Administration**

Vice President  
**Virtua Health**

President  
**Anne Arundel Medical Center**

Director Facility Services  
**Bethany Village**

Director of Buildings and Grounds  
**Carefirst Bluecross Blueshield**

Director Operations & Maintenance  
**Carroll Lutheran Village**

Maintenance Supervisor  
**Columbia University Medical Center**

Chief Engineer  
**Geisinger Medical Center**

Vice President, Asset Management  
**Harbor Hospital**

Vice President  
**HealthSouth**

Vice President  
**Johns Hopkins Hospital**

Associate VP for Facilities  
**Kaiser Permanente**

Director of Grounds  
**Kennedy Health System**

## Retail

Director of Facilities  
**Toys R Us**

Sr. Regional Facilities Manager  
**Penske Truck Leasing**

US Facility Manager  
**IKEA USA**

Vice President  
**Goldman Sachs**

Director Building Services  
**Best Buy**

Facilities Maintenance Director  
**JC Penney**

Facility Administrator  
**Rite Aid Corporation**

Senior Director, Energy  
**General Growth Properties**

Senior Project Engineer  
**Starbucks Coffee Company**

District Facility Manager  
**Macy's**

Director – Property Management  
**Dollar Tree Stores, Inc.**

President  
**Panda Restaurant Group**

President/CEO  
**QVC Inc.**

Vice President  
**Wal-Mart Stores, Inc.**

Vice-President  
**Whole Foods Market, Inc.**

Chairman  
**Cabela's**

Director Property Operations  
**Amelia's Inc.**

Facilities Director  
**Benjamin Moore & Co.**

President  
**Bob Evans Restaurants**

## Industrial/Manufacturing

Director, Corporate Facility Management  
**The Hershey Company**

Facility Manager  
**Dow Chemical**

Sr. Manager, Technology & Process Development  
**Balfour Beatty Construction**

Manager Headquarters Facilities  
**General Electric Co.**

Sr. Manager of Facilities Operations  
**General Dynamics AIS**

Building Services Senior Supervisor  
**Exxon Mobil**

Facilities Engineering Senior Manager  
**Lockheed Martin Missiles and Fire Control**

Manager Facilities Engineering  
**Northrop Grumman ES**

Vice President, Distribution Services  
**Sysco Corp.**

Facilities Manager  
**Campbell Soup Company**

Facilities Director  
**American Honda Motor Co.**

Manager, Special Projects  
**Washington Metro Area Transit Authority**

Maintenance Chief  
**The Clorox Co.**

V.P. Real Estate & Facilities  
**Synopsis**

Director of Design and Construction  
**Cummins, Inc.**

Sr. Facility Maintenance Supervisor  
**Unilever**

## Hospitality

VP Engineering & Facilities  
**Marriott International**

Director of Facilities  
**Washington DC Convention Center**

Senior Vice President-Facilities  
**Kimpton Hotels and Restaurants**

Operations Manager  
**National Aquarium**

Facilities Manager  
**National Baseball Hall of Fame & Museum**

Manager of Facilities  
**Guggenheim Museum**

Chief of Facilities  
**National Gallery of Art**

Vice President Facilities  
**HARPO Studios**

Vice President-Engineering  
**Hyatt Hotels Corp.**

Facility Management Analyst  
**Smithsonian Institution**

Vice President  
**Washington Golf & Country Club**

Vice President, Real Estate & Construction  
**YMCA**

President  
**Ocean City Convention Center**

Architect  
**Atlas Performing Arts Center**

Director of Facilities  
**Bristol Gardens Inc.**

Facilities Director  
**C&O Canal National Historical Park**

Director of Facilities Services  
**Carnegie Museums of Pittsburgh**

Director of Facilities & Administration  
**Caves Valley Golf Club**

President  
**Delaware Art Museum**

Property Manager  
**Hershey's Chocolate World**

Facilities Engineering Manager  
**Host Hotels & Resorts**

## Utility

Manager, Energy Engineering  
**Constellation Energy**

Vice President of Acquisitions  
**Alta Energy**

Chief Engineer  
**Washington Gas Energy Systems**

Director-Property Management  
**Baltimore Gas & Electric**

President  
**Piedmont Natural Gas Company**

President  
**Pepco Energy Services**

President  
**SESCO Energy**

General Manager, Facilities  
**Con Edison**

General Maintenance Superintendent  
**New York Power Authority**

Director-Power On Demand  
**Arista Power**

Director Global Business Development  
**Silicon Power Corp.**

# BUILDING OPERATING MANAGEMENT'S NFMT2013

National Facilities Management & Technology March 12-14, 2013 • Baltimore

## 5 Pavilions Under 1 Roof

Pick the pavilion that's right for you.

### Exhibit Hours:

Tuesday, March 12 12 - 4 p.m.  
Wednesday, March 13 11 a.m. - 3 p.m.  
Thursday, March 14 11 a.m. - 2 p.m.

### 2013 Pricing

10x10 = 100 square feet - \$3,650  
10x20 = 200 square feet - \$7,300  
20x20 = 400 square feet - \$14,600

- 1 NFM&T** Designed for suppliers seeking to reach facilities professionals responsible for the management, operations, construction and renovation of commercial, governmental and institutional buildings. Interests include technology, building automation, lighting, access control, HVAC, windows, furniture, fire and life safety, wireless and countless others.
- 2 GreenTech** Designed for suppliers looking to connect with facilities executives responsible for leading the sustainability initiatives in their organizations. Product interests include carpeting, flooring, energy saving products, garden roof products, water conservation and more.
- 3 Maintenance Solutions Expo** The pavilion for manufacturers and suppliers of maintenance and engineering products. Reach an audience looking for such products as roofing, CMMS, elevators, personnel lifts, plumbing, paints and coatings, motors and drives, boilers, water heaters, electrical equipment, door hardware, air filtration and many, many more.
- 4 Building Services** This is the perfect showcase for companies offering facility services on a contract or project basis. Get face time with facilities executives seeking facility management services, contract cleaning services, energy services, elevator maintenance, guard services, HVAC maintenance, pest control, furniture rental, landscaping and more.
- 5 EGSA Power Source** This pavilion is strictly for members of the Electrical Generating Systems Association. These companies can use the three days of NFMT to build awareness and sales in the "End User" market. It's a unique opportunity to promote the value and critical need for on-site power generation and stand-by power

# 5 Pavilions Under 1 Roof

( continued from page 06 )

## BUILDING OPERATING MANAGEMENT'S NFMT 2013

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**Maintenance Solutions**  
Ideal opportunity to promote the benefits and solutions you provide in the maintenance and operations of today's buildings

**EGSA Power Source Pavilion**  
Providing the latest information on the advances and effectiveness of onsite power, key onsite power strategies including peak shaving, cogeneration, uninterruptible power supply, and alternative power sources such as wind, solar, and fuel cells

**GreenTech**  
Showcasing the latest environmentally friendly and energy conservation products in the market making existing and new buildings more eco-friendly

**Building Services**  
This pavilion features firms that can provide solutions on a contract or project basis

**NFM&T**  
Dedicated to professionals who are responsible for the management, operations, design and construction of commercial, governmental and institutional buildings

120	131	330	321	330	321	430	431	520	521	530
118	119	218	219	218	219	418	419	518	519	518
116	117	216	217	216	217	416	417	516	517	516
114	115	214	215	214	215	414	415	514	515	514
110	111	210	211	210	211	410	411	510	511	510
108	109	208	209	208	209	408	409	508	509	508
102	103	202	203	202	203	402	403	502	503	502
101	105	201	205	201	205	401	405	501	505	501
109	109	209	209	209	209	409	409	509	509	509
103	103	203	203	203	203	403	403	503	503	503
104	104	204	204	204	204	404	404	504	504	504
105	105	205	205	205	205	405	405	505	505	505
106	106	206	206	206	206	406	406	506	506	506
107	107	207	207	207	207	407	407	507	507	507
108	108	208	208	208	208	408	408	508	508	508
109	109	209	209	209	209	409	409	509	509	509
110	110	210	210	210	210	410	410	510	510	510
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112	112	212	212	212	212	412	412	512	512	512
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122	122	222	222	222	222	422	422	522	522	522
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129	129	229	229	229	229	429	429	529	529	529
130	130	230	230	230	230	430	430	530	530	530
131	131	231	231	231	231	431	431	531	531	531
132	132	232	232	232	232	432	432	532	532	532
133	133	233	233	233	233	433	433	533	533	533
134	134	234	234	234	234	434	434	534	534	534
135	135	235	235	235	235	435	435	535	535	535
136	136	236	236	236	236	436	436	536	536	536
137	137	237	237	237	237	437	437	537	537	537
138	138	238	238	238	238	438	438	538	538	538
139	139	239	239	239	239	439	439	539	539	539
140	140	240	240	240	240	440	440	540	540	540
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142	142	242	242	242	242	442	442	542	542	542
143	143	243	243	243	243	443	443	543	543	543
144	144	244	244	244	244	444	444	544	544	544
145	145	245	245	245	245	445	445	545	545	545
146	146	246	246	246	246	446	446	546	546	546
147	147	247	247	247	247	447	447	547	547	547
148	148	248	248	248	248	448	448	548	548	548
149	149	249	249	249	249	449	449	549	549	549
150	150	250	250	250	250	450	450	550	550	550
151	151	251	251	251	251	451	451	551	551	551
152	152	252	252	252	252	452	452	552	552	552
153	153	253	253	253	253	453	453	553	553	553
154	154	254	254	254	254	454	454	554	554	554
155	155	255	255	255	255	455	455	555	555	555
156	156	256	256	256	256	456	456	556	556	556
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158	158	258	258	258	258	458	458	558	558	558
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160	160	260	260	260	260	460	460	560	560	560
161	161	261	261	261	261	461	461	561	561	561
162	162	262	262	262	262	462	462	562	562	562
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164	164	264	264	264	264	464	464	564	564	564
165	165	265	265	265	265	465	465	565	565	565
166	166	266	266	266	266	466	466	566	566	566
167	167	267	267	267	267	467	467	567	567	567
168	168	268	268	268	268	468	468	568	568	568
169	169	269	269	269	269	469	469	569	569	569
170	170	270	270	270	270	470	470	570	570	570
171	171	271	271	271	271	471	471	571	571	571
172	172	272	272	272	272	472	472	572	572	572
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174	174	274	274	274	274	474	474	574	574	574
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183	183	283	283	283	283	483	483	583	583	583
184	184	284	284	284	284	484	484	584	584	584
185	185	285	285	285	285	485	485	585	585	585
186	186	286	286	286	286	486	486	586	586	586
187	187	287	287	287	287	487	487	587	587	587
188	188	288	288	288	288	488	488	588	588	588
189	189	289	289	289	289	489	489	589	589	589
190	190	290	290	290	290	490	490	590	590	590
191	191	291	291	291	291	491	491	591	591	591
192	192	292	292	292	292	492	492	592	592	592
193	193	293	293	293	293	493	493	593	593	593
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198	198	298	298	298	298	498	498	598	598	598
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200	200	300	300	300	300	500	500	600	600	600
201	201	301	301	301	301	501	501	601	601	601
202	202	302	302	302	302	502	502	602	602	602
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214	214	314	314	314	314	514	514	614	614	614
215	215	315	315	315	315	515	515	615	615	615
216	216	316	316	316	316	516	516	616	616	616
217	217	317	317	317	317	517	517	617	617	617
218	218	318	318	318	318	518	518	618	618	618
219	219	319	319	319	319	519	519	619	619	619
220	220	320</								

# 2012 Exhibitors

- 1-800-GOT-JUNK?  
2-D As-Built Floor Plans  
2/90 Sign Systems  
360Facility LLC, an Accruent Company  
877-FIX-ASPHALT  
A-1 Flood Tech  
Able Engineering Services  
Acoustical Solutions Inc.  
AcryLabs  
Acuity Brands Controls  
Advanced Power Control Inc.  
Advanced Service Solutions  
Advanced Specialty Contractors  
AEGIS Resource Management  
AFE - Association for Facilities Engineering  
Airius LLC  
AirPac Inc.  
Alarm Tech Solutions LLC  
Alban CAT Power Systems  
Alpine Coolers  
alpscontrols.com  
Alta Energy, A Solar Analytics and Procurement Company  
American Energy Services  
American Express Open  
American School & Hospital Facility Magazine  
American School & University Magazine  
American Trainco Inc.  
APCO Sign Systems  
APEX Piping Systems Inc.  
API Inc.  
APi National Service Group  
Applied Building Technologies Inc.  
Applied Comfort Products Inc.  
AQUIS  
archSCAN, LLC  
ARMM Associates Inc.  
Ascension  
ASCO Power Technologies  
ASI Group  
ASI Technologies Inc./Marathon Doors  
ASSA ABLOY Door Security Solutions  
ATD Solar & Security  
Atlantic Power Solutions Inc.  
Atlantic Sun Control Inc.  
Atlas Sales & Rentals Inc.  
Autani Corp.  
Automated Logic Corp.  
Axis Communications  
B&B Lighting Supply Inc.  
Baltimore Aircoil Co.  
Bartlett Tree Experts  
BASF Corporation  
Belfor Property Restoration  
Belimo Aircontrols (USA) Inc.  
Bell Bird Control  
Benjamin Electric Co.  
Betco Corp.  
BFPE International  
Big 3 Packaging  
Blue Book Building & Construction Network, The  
BOCA Group International  
BOMI International
- BRAVO! Building Services Inc.  
BRG Precision Products  
Brivo Systems LLC  
Budderfly LLC  
Building Reports  
Building Technology Associates (BTA)  
Busch Systems International Inc.  
Cadapult Ltd.  
Calico Building Services Inc.  
Cannon Design - Facility Optimization Services  
Capital Tristate  
Caplan Bros. Glass  
Cargill Deicing Technology  
Carrier Corp.  
Carrier Rental Systems  
CavironiX Corporation  
CE Maintenance Solutions LLC  
Center for JOC Excellence  
Centimark Roof Systems  
Chamberlain Contractors Inc.  
Chardon Laboratories Inc.  
CHB Industries Inc.  
Chem-Aqua Inc.  
Clark Air Systems / Viledon  
Classic Tents  
Cleaning Services Group  
CleanRiver, A Division of Midpoint International Inc.  
Club Car Inc.  
CNR Lighting Supply Co.  
Cold Point Corp.  
Commissioning Agents Inc.  
Communications Electronics  
Compass Group  
Complete Building Services Inc.  
Concrete Visions LLC  
Conley Group  
Connectrac  
Constellation Energy Building Systems  
Construction Specialties Inc.  
Continental Control Systems LLC  
Control Technologies Inc.  
Cooper Lighting  
Cooper-Atkins Corp.  
Cope Company Salt, The  
Core 7 US Inc.  
Corporate Care  
CORT  
Cosmos Air Purification & Environmental Systems Inc.  
CP Rankin Inc. - Roof Management & Contracting  
Cree Inc.  
Crockett Facilities Services Inc.  
Crowcon Detection Instruments Ltd.  
CSI International Inc.  
CTRL Systems Inc.  
CTS Services  
Curtis Engine & Equipment Inc.  
Cushman  
CyberLock by Videx  
Daintree Networks  
Davey Commercial Grounds Management  
Davies Office Inc.  
DC Group Inc.
- DeAngelo Brothers Inc.  
Defense Holdings Inc.  
DELAFONTAINE  
Delta Cooling Towers  
DENT Instruments Inc.  
Detex Corp.  
Digital Identification Solutions  
DKI Commercial Solutions  
Dominion Electric Supply Co. Inc.  
Door Guard Inc.  
DORMA-Carolina Door Controls  
Dranetz  
DRI International  
DSM In Floor Coatings  
Duct & Vent Cleaning of America Inc.  
DuctSox Corp.  
DuPont  
Dur-A-Flex Inc.  
Duro-Last Roofing Inc.  
Dusty Ducts Inc.  
Dwyer Instruments Inc.  
Dynamic Research Company Inc.  
Dynasound Inc., Soundmasking and Eavesdropping Protection Divisions  
Dyson B2B Inc.  
E-Mon  
Eastern Technical Inc.  
Ecoglo Inc.  
Edwards  
Electric Eel Mfg.  
Electrical Automation Services Inc.  
Electrical Generating Systems Association (EGSA)  
Elkay  
EMCOR Services  
Emergi-Lite  
EMG  
EMI/RetroAire  
Eneractive Solutions  
ENERGY STAR Commercial & Industrial Buildings  
EnergyCAP Inc.  
EnergyMisers by USA Technologies  
EnerNOC  
EnOcean Alliance  
Eternabond  
Ethosource LLC  
Evac+Chair North America LLC  
Ewing & Associates Inc.  
Excel Dryer Inc.  
EXTECH/Exterior Technologies Inc.  
Facility Pro Recruitment  
Facility Wizard Software  
Fastenal  
Feather Free Zone Maryland/Virginia  
FiberTite Roofing Systems by Seaman Corp.  
Fidelity Power Systems  
Fike Corp.  
Fire & Life Safety America Inc.  
Fireline Corp.  
FLEXIM AMERICAS Corporation  
FLIR Systems  
Flow-Liner Systems Ltd.  
Fluke Corp.  
Fountain Craft Mfg.  
FreeAxez LLC
- Garland Co. Inc.  
Garratt-Callahan Co.  
GE Lighting  
General Services Administration (GSA)  
GenServe Inc.  
George Mason University  
Georgia-Pacific Professional  
GFS Corporation  
Gillette Generators Inc.  
Glacial Energy Inc.  
Global Electric Motorcars by Polaris  
Global Energy Services  
Global Power Supply  
Glow Light Emergency Exit Products  
Goodway Technologies Corp.  
Government Services IPT  
Grainger Inc.  
Graybar Electric Company Inc.  
GrayWolf Sensing Solutions  
Green Seal Inc.  
GSM Industrial  
GSM Roofing  
Hager Companies  
Halco Lighting Technologies  
Harris Lighting  
Hays Fluid Controls  
Highland Tank  
Hotstart Inc.  
IA Interior Architects  
IBM Corporation  
ICB/TABB  
IDEAL Industries Inc.  
IFMA Chesapeake Chapter  
Infor  
InPro Corporation  
InstaKey Security Systems  
Integrus Energy Services  
InterCom Network  
Interior Maintenance Company Inc.  
International Facility Management Association  
International Parking Institute  
International Salt Co.  
International Systems of America LLC  
ISES Corp.  
Islandaire Inc.  
ISSA - the Worldwide Cleaning Industry Association  
JLG Industries Inc.  
Josam Co.  
Kaba Access Control  
KAI Total Pavement Management  
Kelly Generator & Equipment Inc.  
Kenstan Lock Co.  
Ketchum Manufacturing Inc.  
Keyper Systems  
KIC Government Services  
Kidde Fire Systems  
Kipp Visual Systems  
KMC Controls Inc.  
Kohler Rental  
Kroy Sign Systems  
LAARS Heating Systems  
Lasertech Floorplans Ltd.  
Laticrete International Inc.  
LED Living Technology



# 2012 Exhibitors

LED Waves LLC  
LEDDynamics Inc.  
Lencore Acoustics Corp.  
Leviton Manufacturing Co. Inc.  
Lewellyn Technology Inc.  
Lightning Protection Institute  
Locksmith Ledger Int.  
LTR Products  
LUDECA INC.  
Lutron Electronics Co. Inc.  
Luvata (Heatcraft) & Electrofin  
Lyon Workspace Products  
Maintenance Connection  
Mark's Plumbing Parts  
Marks USA  
Massglass & Door Facilities Maintenance Inc.  
Mats Inc.  
MaxLite  
McQuay International  
MD/DC APPA  
Megger  
Metar Weather  
Metpar Corp.  
MicroGuard  
MicroMain Corp.  
Millennium Group, The  
MilliCare By EBC Carpet Services  
Mobile-Shop Co. LLC  
Moen Commercial  
Morin Distribution, The Cooling Tower Store  
MTU Onsite Energy  
MULTISTACK  
Multivista  
N.S. Industrial & Design  
NAPE (National Association of Power Engineers)  
National Electrical Manufacturers Association (NEMA)  
National Fenestration Rating Council  
Natural Choice Corp.  
Nelbud Services Group Inc.  
NEOPERL Inc.  
Neptun Light Inc.  
New Market Waste Solutions  
Nexstep Commercial Products (Exclusive Licensee of O-Cedar)  
Nexus Lighting  
Niagara Conservation  
Nightingale Corp.  
Nilfisk-Advance  
Nixon Power Services Co.  
Noelker and Hull Associates Inc.  
North American Salt Co.  
Northeastern Supply Inc.  
NoTrax Floor Matting  
O'Leary Asphalt Inc.  
Oasis International  
OfficeDesignsOutlet.com  
OmniMetrix LLC  
ONICON Inc.  
Onset Computer Corp.  
Orion Energy Systems  
Orr Protection Systems Inc.  
Orwak USA

OSRAM SYLVANIA  
Overly Door Co.  
Owens Corning  
Palmer Asphalt Co.  
Palmer Wahl Instrumentation Group  
Panasonic Electric Works Corp. of America  
Parkland Plastics  
PBI Restoration Resources  
PDI  
Pepco & Delmarva Power Power Energy Savings Program  
Pepco Energy Services Inc.  
Perma-Boot  
Petersen Mfg. Co. Inc.  
Pfister Energy  
Phigenics LLC  
Philips Lighting North America  
Philips Optimum  
Pioneer Properties LLC  
Pioneer Roofing Systems Inc.  
Planon Software  
PPG Industries Inc.  
Precision Doors & Hardware LLC  
Precision-Paragon {P2}  
Premium Spray Products  
Primex Wireless  
Prince George's Community College  
Pritchard Brown LLC  
ProCoat Products Inc.  
Procter & Gamble  
PTM Manufacturing LLC  
Quadlogic Controls Corp.  
Que Centre  
Quest Construction Products (HydroStop/United Coatings)  
R&K Solutions Inc.  
R.E. Whittaker Co.  
RAB Lighting  
Rain Bird Corp.  
RCI Technologies  
RCx Building Diagnostics  
REC Solar Inc.  
Red Devil Equipment Co.  
Redwood Systems  
Retail Store Painting  
Reuter & Hanney Inc.  
Rexel  
RIDGID  
Riverbend Nursery Inc.  
RLE Technologies  
RoofConnect  
Rosedale Products Inc.  
RoviSys Building Technologies  
Royal Plus Disaster Kleenup Inc.  
RPG Digital Print Solutions  
Ruskin Co.  
Russelectric Inc.  
Ruston Paving Co. Inc.  
SageWater  
San Jamar  
SaniGLAZE International LLC  
Sanuvox Technologies Inc.  
Sapling Company Inc.  
SATEC Inc.  
SCA Tissue North America LLC

ScanOnline Data Solutions  
Schindler Elevator Corp.  
School Planning & Management / College Planning & Management  
Scranton Products  
SDC (Security Door Controls)  
Sealeze-A Unit of Jason Inc.  
SealMaster  
Seesmart Inc.  
SELECT Hinges/SELECT Products Ltd.  
Servpro  
SFW LLC  
Sherwin-Williams  
Siemens  
Signmojo.com  
Sika Sarnafil, A Division of Sika Corp.  
Simon Roofing  
SimplexGrinnell  
SiteStuff Inc.  
Sloan Valve Company  
SMI Sign Systems  
SNAP!office  
Sodexo  
SolarCity  
Special Pathogens Laboratory  
Spirax Sarco Inc.  
Square Scrub  
SRP Glass Restoration  
Starnet Commercial Flooring Inc.  
Steril-Aire Inc.  
STOKO Skin Care  
Stormwater Maintenance LLC  
StructureTec  
Stryker EMS  
Stuart Dean Co. Inc.  
Sunbelt Rentals  
Superior Engineered Products  
SureSeal MFG  
SWITCH Lighting Co.  
TAMKO Building Products Inc.  
Tapmaster Incorporated  
Telkonet Inc.  
TEMP-AIR  
TerraLUX Corp.  
Test Products International  
Teupen USA Inc.  
TMA Systems LLC  
Tom Cat  
Total Asphalt & Concrete Maintenance  
TownSteel Inc.  
Trane  
Tremco Roofing and Building Maintenance  
Truland Group, The  
TSI Inc.  
U.S. Department of State  
U.S. Environmental Protection Agency (EPA)  
UCoat It  
UGL Services  
Unger Enterprises Inc.  
United Soybean Board  
Universal Lighting Technologies Inc.  
Unlimited Restoration Inc.  
URETEK ICR Northern US  
Urgent Technology USA

USGBC-Maryland Chapter  
Utilimon  
Utility Metering Solutions  
Value Energy Solutions  
Vanguard Energy Partners LLC  
Vaughan Company Inc.  
VDA (Van Deusen & Associates) - Elevator Consultants  
Vector Security Inc.  
Veolia Environmental Services  
VFA Inc.  
Viconics Electronics Inc.  
Videx Inc.  
VSC Fire & Security  
W.L. Gary Co. Inc.  
Washington Gas Energy Services  
WaterFurnace International Inc.  
Watts Restoration Inc.  
WattStopper  
Weil-McLain  
WESCO  
Wilmot Modular Structures Inc.  
Wilco c/o Harry Eklof & Associates  
Window and Door Planning Centre  
Winn Solutions LLC - Home of WITS Tracking Software  
Wiss, Janney, Elstner Associates Inc.  
WM LampTracker (WMLT)  
Wooster Products Inc.  
Workplace Essentials  
World Dryer  
Worship Facilities/Worship Facilities DESIGNER Magazine  
Xlnt Tint of Mid Atlantic Inc.  
XtraLight Manufacturing  
ZOO Fans  
ZTS Inc.  
Zurn Industries LLC

# NFMT 2013 Show Packages

## Advertising Packages:

### Red Package

- 10 x 10 Booth
- Full Page 4C Event Directory ad and Directory listing logo

**Reg Price: \$6,220**  
**Package: \$5,221**

10x20: \$8,871  
20x20: \$16,171  
(All other sizes available)

SAVINGS OF:  
\$999

### White Package

- 10 x 10 Booth
- 1/2 Page 4C Event Directory ad and Directory listing logo

**Reg Price: \$5,625**  
**Package: \$4,900**

10x20: \$8,550  
20x20: \$15,850  
(All other sizes available)

SAVINGS OF:  
\$725

### Blue Package

- 10 x 10 Booth
- 1/4 Page 4C Event Directory ad and Directory listing logo

**Reg Price: \$5,080**  
**Package: \$4,565**

10x20: \$8,215  
20x20: \$15,515  
(All other sizes available)

SAVINGS OF:  
\$515

## Sponsor Packs:

Boost your ROI with  
our Sponsor Packs

Stand out from your competition.  
4 levels to choose from.

- Platinum
- Gold
- Silver
- Bronze

All levels include rotating image ad on NFMT Show Site, 4-Color Show Directory ad, and your 4-Color logo in Show Directory



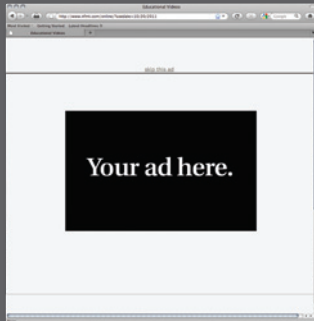
# ONLINE OPPORTUNITIES

## BUILDING OPERATING MANAGEMENT'S

# NFMT360

National Facilities Management & Technology

**SPLASH PAGE** High-visibility way to promote your brand.



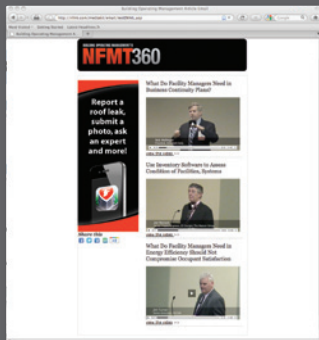
**ROTATING LEADERBOARD AD** High visibility at the top of NFMT360's high-traffic home page and pages throughout the site.



**ROTATING TOP & SECOND IMAGE ADS** High-profile location on the NFMT360 high-traffic page and pages throughout the site.



**NFMT360 EMAIL SPONSORSHIP** Exclusive sole sponsorship of one of NFMT360's high quality featured videos includes a high-profile skyscraper ad, email distribution to 25,000 and a file of click-through totals, plus demographic information.



**FEATURED SUPPLIER** Have your company featured at the top of NFMT360's expansive supplier listing.



## BUILDING OPERATING MANAGEMENT'S

# NFMTVEGAS

National Facilities Management & Technology October 2-3, 2012

Formerly Facility Decisions [www.nfmt.com/vegas](http://www.nfmt.com/vegas)

## Double your Sales in 2012

Exhibit at NFMT Vegas in October 2012.



**WHAT:**  
NFMT Vegas

**WHEN:**  
October 2-3, 2012

**WHERE:**  
Mirage Events Center  
Las Vegas, NV

**WHY:**  
Create Awareness. Generate more leads. Build your sales in the thriving FM market.

# BUILDING OPERATING MANAGEMENT'S **NFMT**2013

National Facilities Management & Technology March 12-14, 2013 • Baltimore

Additional Information at  
[www.nfmt.com/baltimore](http://www.nfmt.com/baltimore)

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