



Your Future Business
Prospects Will Be At

BUILDING OPERATING MANAGEMENT'S
NFMTVEGAS

National Facilities Management & Technology October 7-8, 2014 • Mandalay Bay Convention Center

The Facilities Industry's Largest
West Coast Show | **October 7-8, 2014**



Nearly 2,000 of your business prospects – including executive-level decision-makers, building owners, property managers, VPs, facility managers, energy managers, and engineering managers – will be attending NFMT Vegas October 7-8 at the Mandalay Bay Convention Center.

Since debuting in 2008, NFMT Vegas has been the premier westcoast conference destination for facilities professionals worldwide. They come with:

- » Buying-power and decision-making responsibilities
- » A need for the latest technologies
- » Unique issues requiring unique resolutions

Exhibiting at NFMT Vegas provides you with a rare opportunity to meet with these people, listen to their needs and provide them with solutions.

We are anticipating 200 suppliers in the exhibit hall showcasing the latest products and innovations. Don't let your competitors get all the new business. Reserve your booth today. Space is still only \$31 per square foot.

If you have any questions about NFMT Vegas, please call me or your Account Executive (see the back page).

Best regards,

Todd Kotlarek
Director of Live Events
414-228-7701 ext. 577
todd.kotlarek@tradepress.com



NFMT Vegas is Held at the Glorious Mandalay Bay Convention Center

Mandalay Bay Convention Center opened its doors as the fifth-largest convention facility in the United States, and the largest meeting facility located on the world-famous Las Vegas Strip.

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NFMT Vegas At-A-Glance



NFMT Vegas is a two-day conference and expo that covers the complete spectrum of the building and facilities management industry.

Highlights include:

- » **Exhibit hall with more than 200 suppliers** showcasing their latest products and innovations
- » **More than 70 educational sessions** led by facility experts
- » **Free networking events** to connect you with attendees
- » **Nearly 2,000 facilities professionals** from throughout the United States and abroad
- » **Executive-level decision-makers**, including building owners, property managers, energy managers, engineering managers and more
- » **Representation from all building types:** commercial, office, government, educational, medical, hospitality, retail and industrial

Why **YOU** Need to Exhibit

- » You will gain **immediate access** to the lucrative facilities market
- » Reach a **new audience** not available at any other show
- » Close sales faster — **meet with decision-makers**, not tire kickers
- » Full circle **lead generation**: get sales leads before, during and after the show
- » Build **awareness and preference for your products** among facility executives

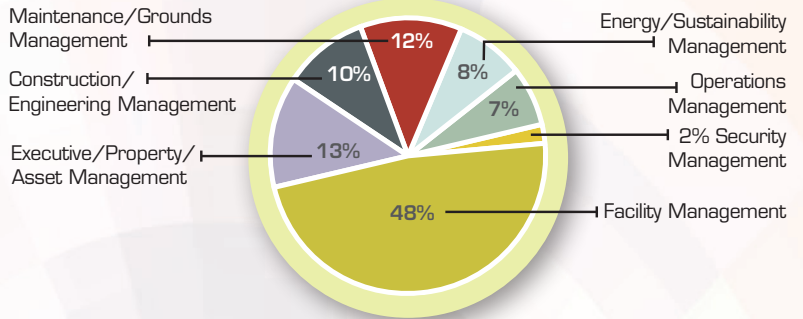
ELEVATING the management of commercial buildings and facilities

In a recent survey, attendees named the products and services they will purchase as a direct result of visiting the **NFMT Vegas 2013** exhibit hall:

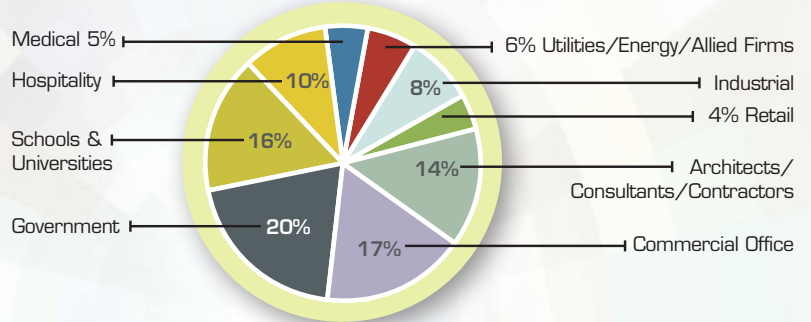
Access Control
Automatic Transfer Switches
BACnet
Bed Bug Remediation
Bird Removal
BMS
Building Automation
CMMS
Cyber Lock Keys
Drain Plugs
Dust Explosion Mitigation Devices
Electric Locks
Energy Management
Energy Metering and Benchmarking
Exit and Emergency Lighting
Facility Operation Upgrade Systems
Fans/Air Conditioning
Faucets
Fire Protection
Fire Suppression
Fixtures
Floor Care and Coatings
Flooring
Furniture
Glass Polishing Systems
Graffiti Removal
Green Energy
Hand Dryers
Heat Exchangers
HVAC
LED & Lighting
Lifts
Legionella Purification Units
Locks
Multimeters
Paper Towel Dispensers
Plumbing
Retrocommissioning
Roofing
Safety Equipment
Server Cooling Units
Software
Solar Energy
Thermal Imaging Cameras
Tools
UPS
Wall Finishes
Water Treatment
Web-Based Monitoring Systems

2013 FAST STATS

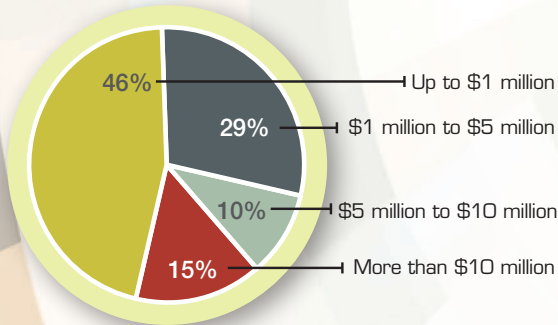
EXECUTIVE POSITIONS



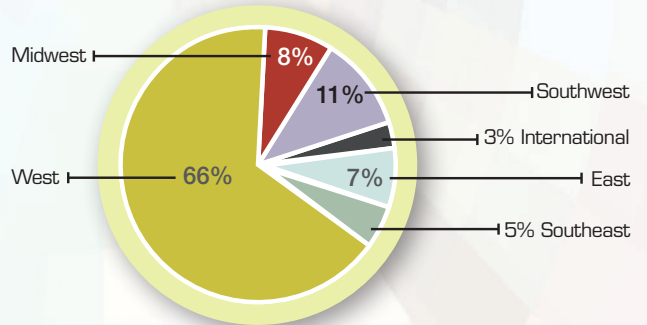
ALL MARKETS



ANNUAL SPENDING



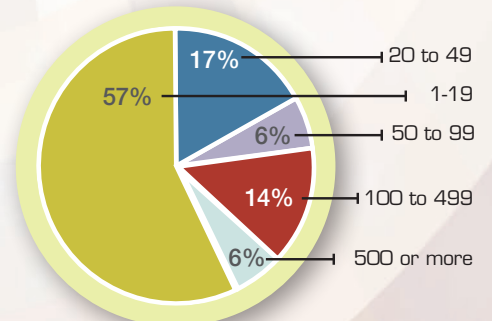
ALL STATES & INTERNATIONAL



The Facilities Industry's Largest West Coast Show **DELIVERS**

- » **Up to 2,000 facilities professionals** from throughout the United States and abroad
- » **Executive-level decision-makers** including building owners, property managers, VPs, facility managers, energy managers, engineering managers and more
- » **Representation from all building types** - commercial, office, government, educational, medical, hospitality, retail and industrial

NUMBER OF BUILDINGS



NFMT Vegas Attendees-At-A-Glance

This audience is responsible for the success of your business.
Meet them at **NFMT Vegas 2014**.

These are the products and services **NFMT Vegas** attendees are responsible for purchasing:

71%	Access Control/Security
70%	Boilers/Water Heaters
77%	Building Automation
71%	Building Services
72%	Carpeting
64%	Ceilings
57%	Diagnostic/Monitoring/Testing Instruments
72%	Door Hardware
60%	Elevators
82%	Energy Management
79%	Fire Safety and Prevention
59%	Floor Care Equipment
74%	Flooring
55%	Grounds Care Equipment
89%	HVAC Equipment
49%	IAQ Products
86%	Lighting/Controls
79%	Maintenance Products
55%	Material Handling
63%	Motors/Drives
73%	Paints/Coatings
62%	Power (Power rental, generation, quality)
65%	Power Tools
75%	Restroom/Plumbing
68%	Roofing
59%	Software
67%	Sustainable Products
53%	Telecommunications
62%	Water Conservation Products
69%	Windows/Doors/Entry Systems

Connect with Impossible-to-Reach Executives

NFMT Vegas attracts some of the most difficult to reach executives in the facilities industry: Owners, VPs, Directors, and Managers.

Here are some who attended in 2013...

- » **Facility Division Manager**, Allstate Insurance Company
- » **Principal Electrical Engineer**, Argonne National Laboratory
- » **Sr. Director Of Real Estate & Corporate Facilities**, Avery Dennison
- » **VP Facilities & Engineering**, Caesars Entertainment
- » **Director Of Hotel Operations**, Caesars Entertainment
- » **Senior Vice President**, Chubb & Son
- » **President**, Comfort Cooling Hawaii
- » **VP, Energy Solutions**, Delta Products Corp.
- » **Regional Facility Manager**, Discover Financial Services
- » **President**, Fuel Technologies International
- » **Assistant Director**, Georgia Institute Of Technology
- » **Manager Of Facilities**, Goodwill Of Southern Nevada
- » **Facilities Manager**, Honda of America
- » **Facility Manager**, IKEA U.S. West
- » **Regional Facilities Manager**, Jones Lang LaSalle
- » **VP Guest Experience**, Kimpton Hotels And Restaurants
- » **VP Marketing**, KMC Controls
- » **Sr. Manager Of Engineering**, Las Vegas Convention & Visitors Authority
- » **Facilities Manager**, Macy's Inc
- » **Senior Scientist**, National Security Technologies
- » **Sr. Mgr., Environmental, Health & Safety**, Philips Electronics
- » **Director Of Operations**, Pinkerton
- » **Regional Facility Maintenance Manager**, Schneider International
- » **Facilities Engineer**, Stanford University
- » **Vice President, Facilities**, The Venetian Resort Hotel Casino
- » **Operations Manager**, University Of Rochester

BUILDING OPERATING MANAGEMENT'S NFMTVEGAS

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138													739
136	137	236	237	336	337	436	437	536	537	636	637	736	737
	135	234	235	334	335	434	435	534	535	634	635	734	
132	GreenTech												733
130	131	230	231	330	331	430	431	530	531	630	631	730	731
128	129	228	229	328	329	428	429	528				728	729
126	127	226	227	326	327	426	427	526	527	626	627	726	727
122				322			422	423	522	523	622		723
120	121		221	320	321	420	421	520	521	620	621		721
118													719
	117	216	217	316	317	416	417	516	517	616	617	716	
114											615	714	715
112	113	212	213	312	313	412	413	512	513	612	613	712	713
108													
106	107	206	207	306	307	407	407	506	507	606	607	706	
													705
102	103												703
100	101	200	201		301	401	401	501	501	601	700		701

SHOW HOURS

TUESDAY, OCTOBER 7

8 am - 12 noon: Conferences
 12 noon - 4 pm: Exhibit Hall
 3 - 4 pm (In Exhibit Hall):
 Opening Night Reception
 4 - 5 pm: Solutions Exchange
 Speed Learning

WEDNESDAY, OCTOBER 8

8 - 11 am: Conferences
 11 am - 2 pm: Exhibit Hall
 2 - 4 pm: Conferences



When you exhibit at **NFMT Vegas** you are in *very good* company.

Here is a sampling of who has exhibited in the past ...

360Facility
3n Global Inc.
A&D Automatic Gate & Access, NV
ABB Inc.
Accu-Energy
Action Services Group
Acuity Brands
AEC Design Group
AEP Span
AERCO International Inc.
AFE - Association for Facilities
Engineering
Air Cycle Corp.
Airius LLC
AirPac Inc.
Allied Window Inc.
American Auto-Matrix
American Pacific Corp. - Halotron Div.
American Restoration Inc.
American School & Hospital
Facility Magazine
American Time & Signal Co.
American Trainco Inc.
AMTC (Advanced Modern
Technologies Corp.)
APC by Schneider Electric
Applied Management Engineering Inc.
Aqua-Rex LLC
ASCO Power Technologies
Association of Energy Engineers
(AEE) - Nevada Chapter
ATG Electronics Corp.
Atlas Sales & Rentals Inc.
Autani Corp.
Automated Logic Corp.
Avian Flyaway Inc.
AxisFM
BACnet International
Belfor USA
Benjamin Electric Co.
Better Building Systems
Big John Products Inc.
Bird Barrier America Inc.
Blue Ridge Technologies (Lumisys)
Bluestone Energy & Safety
Technologies
BOCA Group International
BOMA of Greater Los Angeles
BOMA Nevada
BOMI International
Building Operating Management
Magazine
Business Integration Group
Calico Building Services Inc.
Carrier Corp.
Carrier Rental Systems
CDC Products
CE Maintenance Solutions LLC
Centennial Contractors Enterprises Inc.
Centimark Inc.
CES Group Inc.
Chemworks Filtration
Cleaver-Brooks Inc.
Cogentra Solar
Community Environment Alliance
Consolidated Fire Protection Inc.
Construction Specialties Inc.
Controlco

Controlled Air Systems Inc.
Cool Zone USA
Cooper Lighting
Coyne & Delany Co.
CPS Security Solutions
Crowcon Detection Instruments Ltd.
CRYO-LATOR Pipe Freezing Products
CyberMetrics Asset
Management Division
D.C. Taylor Co.
DC-Group
Defense Supply Center
Philadelphia
Delta Controls Inc.
Desert Chrysler Jeep Dodge
Dinyari Inc.
Distech Controls Inc.
DoorKing Inc.
Dr. Gum Inc.
Dranez
Dri-Eaz Products Inc.
Durable Roofing National Corp.
Dur-A-Flex Inc.
Duro-Last Roofing Inc.
Dyson
E3 Designs
Easi File
easykeys.com
Eaton Corp.
EcoSmart Exit Signs LLC
Emergi-Lite/Thomas & Betts
EnOcean Alliance
Ensoft Consulting Inc.
EPAC Software Technologies Inc.
Epson America Inc.
Eternabond
Eurest Services
EverProducts by Glenroy Inc.
Excel Dryer Inc.
Facility Maintenance Decisions
Facility Wizard Software Inc.
FacilityTree.com
Falcon Waterfree Technologies
FiberTite Roofing Systems by
Seaman Corp.
Fibwrap Construction Inc.
Flagship Facility Services Inc.
FLIR Systems
Flock Free Bird Control
Fluke Thermography
FM Projects
FM Works
FM:Systems
Follett Corp.
FreeAxez USA
Functional Devices Inc.
Genesis Facility Management
Ghaster Painting & Coatings Inc.
Gibson Air
GKS Commercial
Golterman & Sabo Inc.
GreenLink Alliance
Greensulate LLC
GRT Restoration Co.
The Guardian
Hager Companies
Hanson Water Treatment
Harris Lighting

Hays Fluid Controls
Heatcraft/Luvata
Homeyer Consulting Services Inc.
Honeywell
Howard Lighting Products
ICB/TABB
ID Validation Systems LLC
IDEAL Industries Inc.
IMAGINiT Technologies Infor
INNERFACE Architectural Signage Inc.
Innovation Wireless
InPro Corp.
Intelligent Lighting Controls Inc.
International Salt Co.
ISES Corp.
ISSA-The Worldwide Cleaning
Industry Association
IT WATCHDogs
Jen/Mar Systems Corp.
Johnson Controls Inc.
Jorgensen Facilities Services
Josam Co.
Kansas Asphalt Inc.
KBR
Kele
Ketchum Manufacturing Inc.
Key Systems Inc.
KMC Controls Inc.
KONE Inc.
Kroy Sign Systems LLC
Kumho Electric USA Inc.
Kwalu
LaCosta Facility Support Services Inc.
Lasertech Floorplans Ltd.
Ledor Facilities Services
Life Safety Services
Light Access Scaffolding LLC
Lighting Control & Design
LIQUITECH ENVIRONMENTAL
SOLUTIONS
LiquiTech Inc.
Little Giant Ladder Systems
(Wing Enterprises)
Ludeca Inc.
Lumisys
Luvata/Heatcraft
MACTEC Engineering and
Consulting Inc.
Mainstream Software Inc.
Maintenance Connection
Marks USA
MaxLite
McKeon Door Co.
MechTronics Controls
Medeco Security Locks
MicroMain Corp.
Midwest Security Products Inc.
Moen Commercial
Moen Inc.
MPulse Maintenance Software
Multistack LLC
National Electrical Manufacturers
Association (NEMA)
National International Roofing Corp.
Nations Roof of California
Nelbud Services Group Inc.
Neptonic
Neptun Light Inc.

Nevada Chapter of International
Facility Management Association
Nevada Pigeon Control
Nevada Professional Facility
Managers Association (NPFMA)
NOTIFIER
Novus Inc./SRP Glass Restoration
NuFlow
Oasis International
Olympus Lock Inc.
On Services LLC
Optimum Energy
Optimum Lighting LLC
Orion Energy Systems
Orr Protection Systems Inc.
Paul Davis National
PBB Inc.
Peterson Mfg. Co. Inc.
PetersonDean Roofing and
Solar Systems
Philips Teletrol
Pop-A-Lock
Primex Wireless Inc.
ProCoat Products Inc.
Productions Team Inc.
Quickstore 24
R&K Engineering
RealView LLC
REB Storage Systems International
RectorSeal Corp.
Reliable Controls Corp.
Reliant Energy Solutions
Retail Maintenance Inc.
RetroPlate System -
Advanced Floor Products
Rhomar Industries Inc.
Rite-Hite Fans
Rogers Electric
Roof Asset Management USA
Roofchek Inc.
RoofConnect
RoviSys
Salisbury by Honeywell
SAMR Supreme Asset
Management Recovery
San Jamar
SaniGLAZE International LLC
Sanuvox Technologies Inc.
The Sapling Co.
SCA Tissue North America LLC
SchoolDude.com
Screenflex Portable Partitions
Sealze-A Unit of Jason
Security Door Controls
SELECT Hinges/SELECT Products Ltd.
Sellars
Sensor Switch Inc.
ServiceMaster Clean
Servpro of Southeast Nevada
Siemens Building Technologies Inc.
Siemens Industry Inc.
Silent Knight
Simon Roofing
SimplexGrinnell
SKF Maintenance Products
Sloan Valve Co.
Smaridt Chiller Group Inc.
SMARTD Retrofit Solutions Inc.

The Snell Group
Solar Electric Power Company (SEPCO)
SolarTron Energy Systems
Solution Pro
Somax Inc.
SOPREMA
South River Consulting LLC
Spartan Peripheral Devices
Special Pathogens Laboratory
Specialty Coatings LLC
SRP Glass Restoration
SSC Service Solutions
Starline
Steril-Aire Inc.
StormTec USA
StructureTec Corp.
Stuart Dean Co. Inc.
Sunbelt Rentals Inc.
Sunset Energy Systems LLC
Superior Manufacturing
SureSeal Manufacturing
SYNLAWN
TCP Inc.
TekTone® Sound & Signal Mfg. Inc.
Teletrol Systems
Telkonet Inc.
TEMP-AIR
Terracon Consultants Inc.
TerraLUX Corp.
Test Products International Inc.
Teupen USA Inc.
Thinkage Ltd. (MainBoss)
Thomas Steele Site Restoration Group
ThyssenKrupp Elevator
Tilton Energy Solutions/North
American Energy Group
TMA Systems LLC
Tomarco Contractor Specialties
Tornado Advanced Cleaning
Systems
Total Door
Total Maintenance Solutions (TMS)
Touch-Plate® Lighting Controls
Trane
Transformer Protector Corp.
Transolid Inc.
Triton Materials
TSI Inc.
TUFF SHED
U.S. Department of State
UVolve® Instant Floor Coatings
Vacant Property Security Inc.
Viconics Technologies Inc.
Videx Inc.
Visual Workplace LLC
Vortex Doors
VPS
Warren Controls
Waterline Controls
WattStopper
Web Work by Tero
Wise Safety & Environment -
Lobo Systems
Wiss, Janney, Elstner Associates Inc.
WPS Disaster Management Solutions
Zero International
ZTS Inc.
Zurn Engineered Water Solutions

RESERVE YOUR SPACE TODAY

NFMT Vegas
Exhibit Space is
an Incredible Value
at Just **\$31 per**
Square Foot

To make it easy for you,
companies/exhibitors have been
assigned alphabetically to Account
Executives as noted below:

Companies A-D + numeric

Catherine Mack
catherine.mack@tradeexpress.com
P: 414.228.7701 x482
F: 414.228.1134

Companies E-M

Rob Lewis
rob.lewis@tradeexpress.com
P: 414.228.7701 x449
F: 414.228.1134

Companies N-Z

Debbie Hanamann
debbie.hanamann@tradeexpress.com
P: 414.228.7701 x305
F: 920.330.9981



Your booth reservation also includes:

- » **Company listing** on nfmt360.com for one year
- » **Enhanced listing on NFMT 360** when you upload a company or product brochure and/or video, which will be live for one year from posting date
- » **Complimentary** show directory listing
- » **Pre- and post-show** registrant mailing lists
- » **Unlimited** staff badges
- » **Unlimited** guest invitations/passes

"I truly enjoy working with the NFMT conference staff. I find them very accommodating, the show well managed and a good use of our valuable marketing dollars."

– Teena Shouse, CFM, IFMA Fellow
VP Corporate Services
Facility Engineering Associates

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