



**BUILDING OPERATING MANAGEMENT'S**  
**NFMT<sup>®</sup>REMIX**

November 2-3, 2022 • Paris Hotel Las Vegas

**EXHIBITOR PROSPECTUS**

[NFMT.com/Vegas](https://NFMT.com/Vegas)

# Our High-Level Education Attracts Decision Makers

Conference Hours Do Not Overlap Expo Hall Hours

## Serious Buyers

### Attendees:

- Attendees' goal is to meet 25 or more exhibitors
- 94% learned about new products
- 86% gathered product info for future purchases
- 82% will make or recommend a purchase as a result of attending

# Why YOU Need to Exhibit

- You will gain immediate access to the lucrative facilities market
- You will have 7 hours of face time with high-level decision makers
- Reach a new audience not available at any other event
- Full circle lead generation: get sales leads before, during and after the event
- Build awareness and preference for your products among facility executives
- With no overlap between conference hours and expo hall hours, the expo hall is filled with attendees focused on meeting suppliers like you

## Past attendees include:

Director - PSC Security

Principal - Healthcare Facilities Consulting

Facilities Manager - California Aeronautical University

Maintenance Tech - Utah State University

Managing Director - Twain Vista LLC

Facilities Supervisor - Inovio Pharmaceutical

HVAC Specialist II - State of Nevada

Sustainable Facilities Manager - MGM Resorts International

Lead Facilities Maintenance Mechanic - Las Vegas Valley Water District

Executive Vice President - Unified Power

Data Center Operations Supervisor - Casey's General Stores

Facilities Manager - Mandalay Bay Resorts

Executive Director - Stanford University

Director of Space & Facilities Management - University of Nevada Las Vegas

Regional Facility Manager of the West - The Home Depot

Safety Manager - Luxor Hotel and Casino

Regional Facilities Manager - The Church of Jesus Christ of Latter-day Saints

Field Facility Manager - IKEA Property Inc

Maintenance Supervisor - Spokane Public Schools

Vice President of Service Operations - Air Force One

Manager Engineering - Department of Defense

Vice President of Property Operations - Grand Sierra Resort and Casino

Athletic Facilities Superintendent - Purdue University

Facilities Manager - The Mob Museum

Sr. Director Property Management - Target

Staff Mechanical Engineer - Lockheed Martin

Director of Arizona Facilities - Chicago White Sox

Facility Manager - Rio All-Suites Hotel and Casino

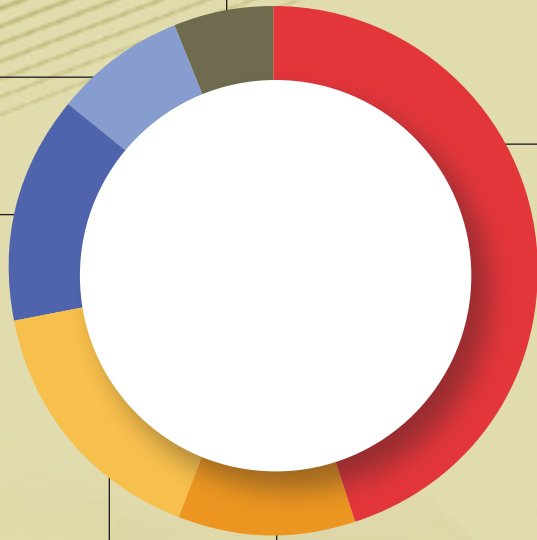
Facilities Director - Station Casinos

Chief Engineer - United Airlines

Senior Manager, Engineering - Las Vegas Convention And Visitors Authority

Director of Facilities - Harvard Medical School

# Meet and Connect with Facilities Executives



○ Energy/Sustainability Managers 6%

● Facility Managers 45%

○ Construction/Engineering Managers 11%

○ Executive/Property/Asset Managers 16%

○ Maintenance/Grounds Managers 14%

○ Operations/Security Managers 8%





# The Expo Hall Attracts Buyers

## Products They Are Buying Buy/Specify/Recommend

HVAC Systems and Equipment **84%**

Maintenance Products **84%**

Lighting/Controls **82%**

Energy Management **81%**

Building Automation **78%**

Building Services **78%**

Fire Safety **74%**

Door Hardware **73%**

Access Control/Security **71%**

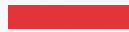
Restroom/Plumbing **70%**

Boilers/Water Heaters **69%**

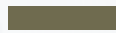
Flooring **69%**

# Responsible for Commercial and Institutional Buildings

Government 23%



Educational 21%



Commercial Office 17%



Architectural/Consultants/Contractors 14%



Hospitality 6%



Industrial 5%



Medical 5%



Retail 4%



Utility 3%



Energy/Allied Firms 2%



## Schedule-At-A-Glance

### Wednesday, November 2

8:00 am - 11:30 am Conference Sessions

11:30 am - 3:30 pm Expo

3:45 pm - 4:45 pm Conference Sessions

### Thursday, November 3

8:00 am - 11:30 am Conference Sessions

11:30 am - 2:00 pm Expo

2:15 pm - 5:00 pm Conference Sessions

92% of Exhibitors  
Generate Business  
from the Show

Exhibitors Averaged  
More Than 50 Leads

# Your exhibit space at NFMT Remix Includes:

- Your company listed on NFMT Remix website during the 2022 promotional cycle, enhanced when you upload a product brochure or video.
- Post-event registrant mailing list
- 24-hour exhibit hall perimeter security
- 7"x33" company identification sign
- 8 ft. backwall and 3 ft. side rail drape
- On-site exhibitor lounge
- No charge for corner booths or booths in a product pavilion

Ask about our sponsorship opportunities to enhance your brand and attendee engagement

[Click HERE to see sponsorship packages](#)

2022 Pricing \$35 per sq. ft.



## Exhibit Sponsorship and Sales

### Laurie Vega

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